



STEVEN C. GROSSBERG
Division Sales Manager

38-40 43rd Street
Office/Warehouse #1
Long Island City, NY 11103
Tel: 718-472-0294
Fax: 718-472-0694

FAX TRANSMISSION

DATE:

3/23/94

TO:

RORY

From:

MARK YOUNG

FAX #:

FROM:

51853 6008

04-93	04-93	Nov-93	Nov-93	Dec-93	Dec-93	Jan-94	Jan-94	Feb-94	Feb-94	Mar-94	Mar-94	TOTAL	SHARE
PURCH	PURCH	PURCH	PURCH	PURCH	PURCH	PURCH	PURCH	PURCH	PURCH	PURCH	PURCH	PURCH	OF
MMS	MMS	MMS	MMS	MMS	MMS	MMS	MMS	MMS	MMS	MMS	MMS	CTN	MARKET
CTN	CTN	CTN	CTN	CTN	CTN	CTN	CTN	CTN	CTN	CTN	CTN	CTN	
2228	11130	1568	7830	1986	9930	1752	8760	1842	9210	0	0	46860	10.45%
498	2490	720	3600	852	4280	380	1950	648	3240	0	0	15540	3.47%
2724	13620	2286	11430	2838	14190	2142	10710	2490	12450	0	0	62400	13.82%
9327	46635	10174	50870	8322	41610	6123	30615	6582	32910	0	0	202640	45.19%
888	4440	936	4680	1386	6890	928	4640	1056	5280	0	0	26030	5.81%
3918	19590	4776	23880	4227	21135	3831	19155	4992	24960	0	0	108720	24.25%
1431	7155	1506	7530	2694	13470	1323	6615	1632	8160	0	0	42930	9.57%
0	0	162	810	192	960	36	180	234	1170	0	0	3120	0.70%
30	150	40	200	50	250	10	50	30	150	0	0	800	0.18%
40	200	0	0	0	0	45	225	25	125	0	0	550	0.12%
0	0	0	0	0	0	180	900	60	300	0	0	1200	0.27%
0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
70	350	40	200	50	250	235	1175	115	575	0	0	2550	0.57%
18358	91780	19890	98400	18721	98805	14618	73090	17101	85505	0	0	448380	100.00%
TOTAL	GRAND												

JOBBER SIGNATURE

DATE

Sunkise FEB 94

1.08 +

0.66 +

1.22 +

0.04 +

0.70 +

0.69 +

1.00 +

0.72 +

0.29 +

1.22 +

1.26 +

0.10 +

0.60 +

0.06 +

1.22 +

0.90 +

1.00 +

0.26 +

0.72 +

0.06 +

0.90 +

1.20 +

1.50 +

0.04 +

0.26 +

0.90 +

0.70 +

0.90 +

Unstamped cigarettes manufactured, purchased or otherwise acquired

(Enter number of cigarettes)

(name and address)

10's

20's

25's

Misc

Amer

1632 M

1632 M

0

Brow

1056 M

1056 M

0

Lyons

234 M

234 M

0

Holland

4992 M

4992 M

10

Pharmis

654 M

654 M

28 M

R.R.

2490 M

2490 M

0

B.O.T.

30 M

30 M

0

Int. Exp.

25 M

25 M

0

Jap. Ind. Co.

60 M

60 M

0

Total on line 2)

17,101 M

17,093 M

718 M

Total (do not include in totals)

Sales and transfers of unstamped cigarettes within New York State

Dealers for resale outside the state and returns to manufacturers and others within the state.

All sales to dealers/vendors on Indian reservations must be reported separately on Form CG-71 (Schedule D-1).

STAMP

20's =

25's =

February 9, 1994

ment Advisers Regl
for Prospective Cl
stment Advisers Act

(name and address)	10's	20's	25's	Misc

51853 6010

Source: <https://www.industrydocuments.ucsf.edu/docs/plkn0000>

File A - Unstamped cigarettes manufactured, purchased or otherwise acquired

518536012

$$\begin{aligned} 2^{10} &= 35,175 \\ 2.5 &= 510 \end{aligned}$$

(back)

Sunrise Nov 1993

A - unstamped cigarettes purchased or otherwise acquired.

Acquired from (name and address)	Use number of cigarettes			
	10's	20's	25's	Misc.
Amv 1506 M		1506 M	20	
BW 936		936	0	
Lyn 162		162	0	
Hardwood 1776		1776	0	
Ph. Munch 10,174		10,174	24 M	
Rg Ryder 2,286		2,286	0	
Tr. L. L. L. 40		40	0	
19,880 Total		19,880 M	24 M	
Purchases in transit (do not include in totals)				

Schedule D - sales and transfers of unstamped

This state (Schedule D-1) requires all persons to report the number of cigarettes purchased or otherwise within the state.

STAMPS 11/30/93

20's = 29,529

25's = 1,470

Use number of cigarettes		
20's	25's	Misc.

51853 6013

CO-R (4/93) (back)

Sunkiss

OCT

1993

lamped cigarettes purchased or otherwise acquired.

	No and address)	Use number of cigarettes			
		10's	20's	25's	Misc.
0.54 +					
2.40 +					
5.00 +					
0.48 +	Amor (131 M		1731.000	0	
0.90 +	B. W. Mr. M		844.000	0	
0.36 +					
0.78 +	Leland 3921 40 3915 M		3918.000	0	
1.74 +	Pharmis 9.5-7 M		9.291.000	24.000	
0.12 +					
1.44 +	R. J. Reynolds 1.74 M		1.726.000	0	
1.26 +					
0.90 +	B. O. J. 30 M		30.000		
0.78 +	Winey 40 M		40.000	0	
0.60 +					
1.02 +					
0.72 +					
0.90 +					
1.32 +					
1.26 +		1838.000	18312.000	36.000	
1.02 +					
0.48 +	do not include in totals)				
0.90 +					
0.60 +					
0.72 +					
0.60 +					
0.36 +					
0.72 +					
1.32 +					

TAMPS ON HAND

All in the state

Form CG-7.1 (Schedule D-1) (TAMPS ON HAND) to the

Manufacturers and Distributors within the state of New York

Use number of cigarettes

10's 20's 25's Misc.

27.24 *

10/31/93

93.27 * M

0.00 + U = 87,370

0.54 +

0.60 +

0.72 + S = 2,420

0.42 +

0.24 +

0.42 +

0.54 +

0.24 +

0.60 +

8.88 *

51853.6014

VSR214N1

MONTHLY VOLUME INQUIRY

03/22/94 - 16:59

UNITS: THOUSANDS

BRAND: TOTAL RJR

SALES LEVEL / ACCOUNT LEVEL: 6243000 SUNRISE CANDY & TOBACCO CORP.

	1993	1994	DIFF.	% CHG.
JANUARY	3,198	2,142	-1,056	-33.02
FEBRUARY	4,752	2,490	-2,262	-47.60
MARCH	6,492			
APRIL	3,690			
MAY	5,238			
JUNE	4,158			
JULY	3,996			
AUGUST	3,660			
SEPTEMBER	4,122			
OCTOBER	2,724			
NOVEMBER	2,286			
DECEMBER	2,838			
YEAR	47,154			

PRESS PF1 TO RETURN TO SELECTION MENU OR PRESS ENTER TO CONTINUE

51853 6015

VSR214N1

MONTHLY VOLUME INQUIRY

03/22/94 - 17:00

UNITS: THOUSANDS

BRAND: TOTAL RJR SAVINGS

SALES LEVEL / ACCOUNT LEVEL: 6243000 SUNRISE CANDY & TOBACCO CORP.

	1993	1994	DIFF.	% CHG.
JANUARY	1,050	390	-660	-62.86
FEBRUARY	1,266	648	-618	-48.82
MARCH	1,470			
APRIL	804			
MAY	804			
JUNE	1,986			
JULY	948			
AUGUST	798			
SEPTEMBER	858			
OCTOBER	498			
NOVEMBER	720			
DECEMBER	852			
YEAR	12,054			

PRESS PF1 TO RETURN TO SELECTION MENU OR PRESS ENTER TO CONTINUE

VSR214N1

MONTHLY VOLUME INQUIRY

03/22/94 - 17:01

UNITS: THOUSANDS

BRAND: TOTAL RJR FULL PRICED

SALES LEVEL / ACCOUNT LEVEL: 6243000 SUNRISE CANDY & TOBACCO CORP.

	1993	1994	DIFF.	% CHG.
JANUARY	2,148	1,752	-396	-18.44
FEBRUARY	3,486	1,842	-1,644	-47.16
MARCH	5,022			
APRIL	2,886			
MAY	4,434			
JUNE	2,172			
JULY	3,048			
AUGUST	2,862			
SEPTEMBER	3,264			
OCTOBER	2,226			
NOVEMBER	1,566			
DECEMBER	1,986			
YEAR	35,100			

PRESS PF1 TO RETURN TO SELECTION MENU OR PRESS ENTER TO CONTINUE

51853 6016

FORM 1A

51853 6017

4/29/94
INVENTORY

Aug-Oct 94
Purchases

TOTAL
begin INV
+ Purchases

10/28/94
INV

= Sales

Ending
share
of
market

Beginning
share
of
MKT

Share
of
Cap.
Costs

010

R. J. REYNOLDS QUEENS N.Y. DIV. 1432

10:25

03/23/94

LSR TP
LSR 8AU

TP LSR

PM

6/13

LSR

ATC

L16

RTM

Other

Land
Total

CFM 1A

51853 6018

4/29/54
INVENTORY

Aug-Oct 94
Purchases

TOTAL
begin INV
+ Purchases

10/28/54
INV

= Sales

Earnings
share
OF
MARKET

Beginning
share
OF
MKT

Share
Gain
or
Loss

RSE FP

LOS 8AU

AT RSR

PM

6.10

LOL

47C

6.16

TOTAL
OTHER

Grand
TOTAL